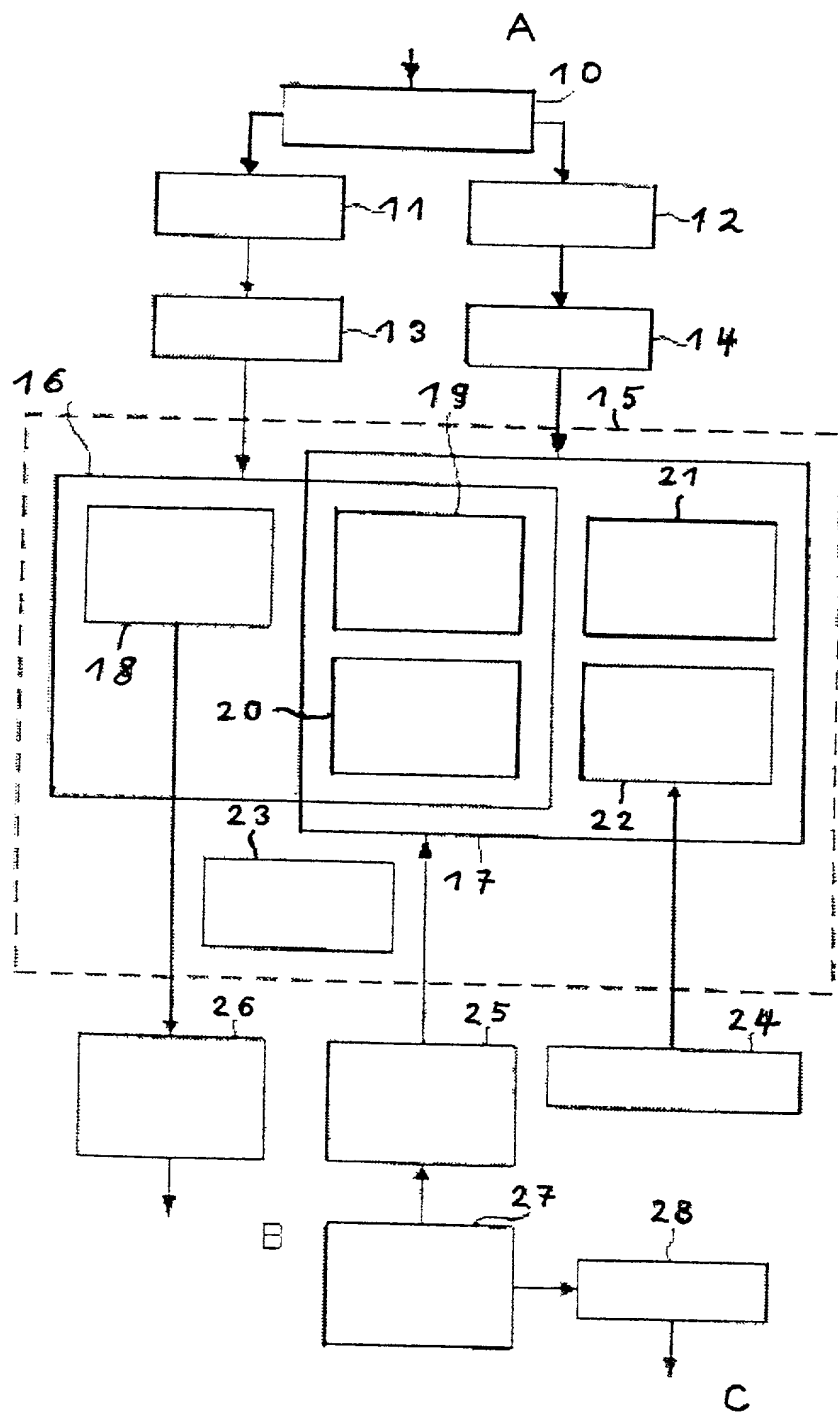
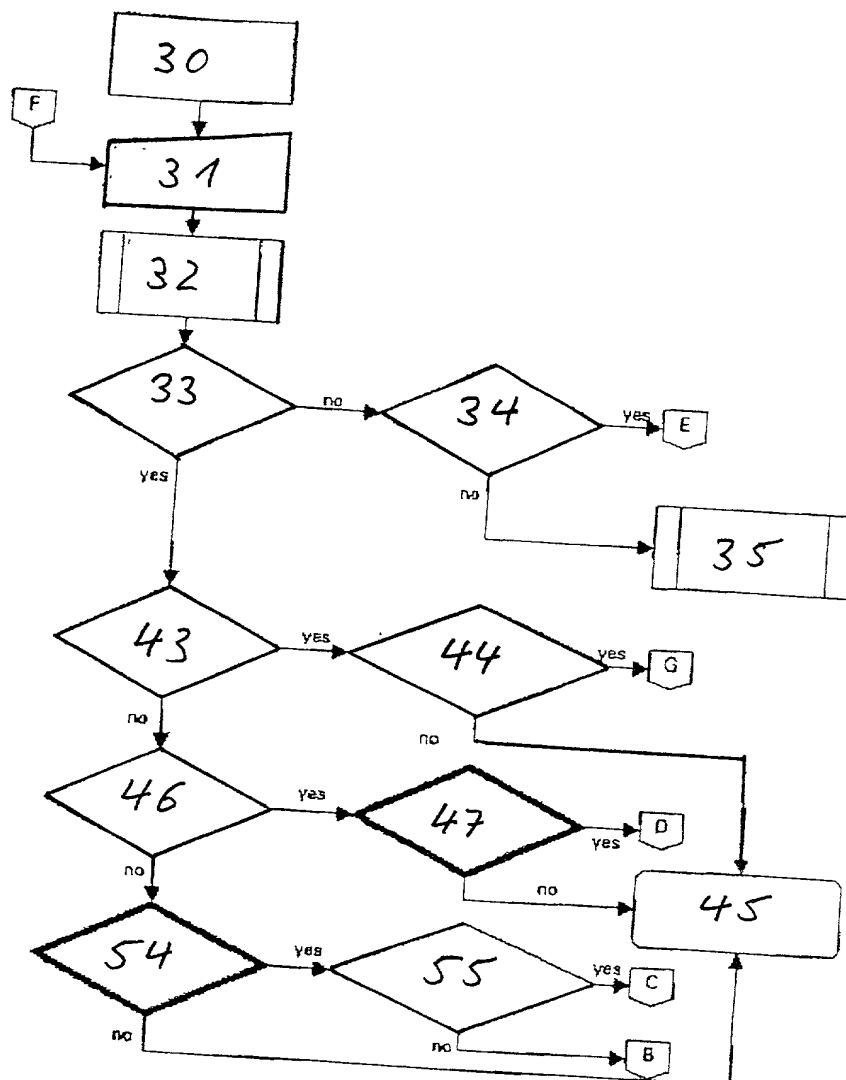


Fig. 2



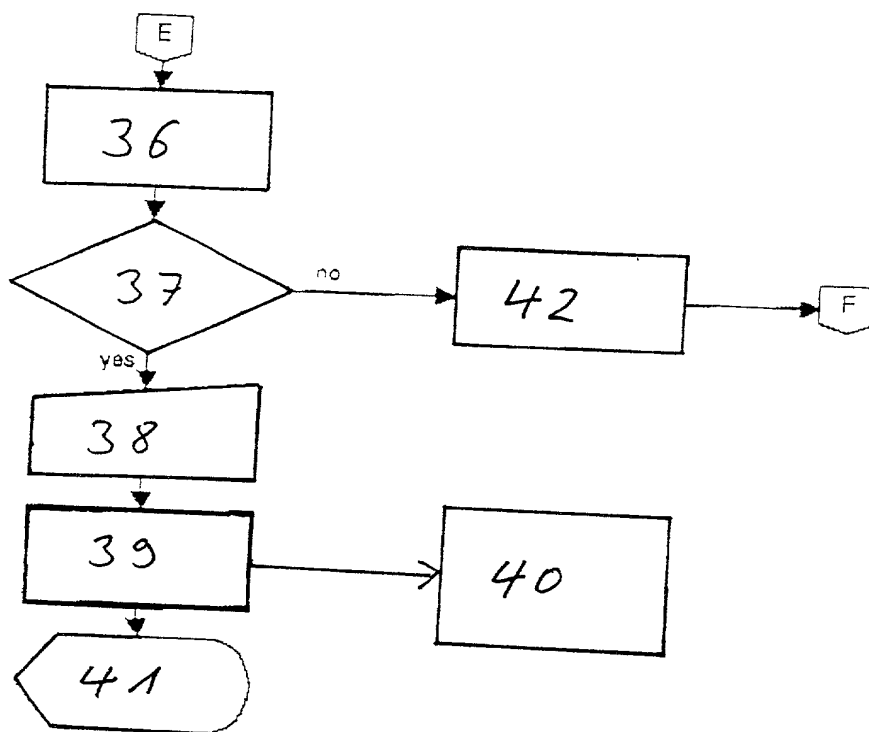
09935177.002201

Fig. 3a



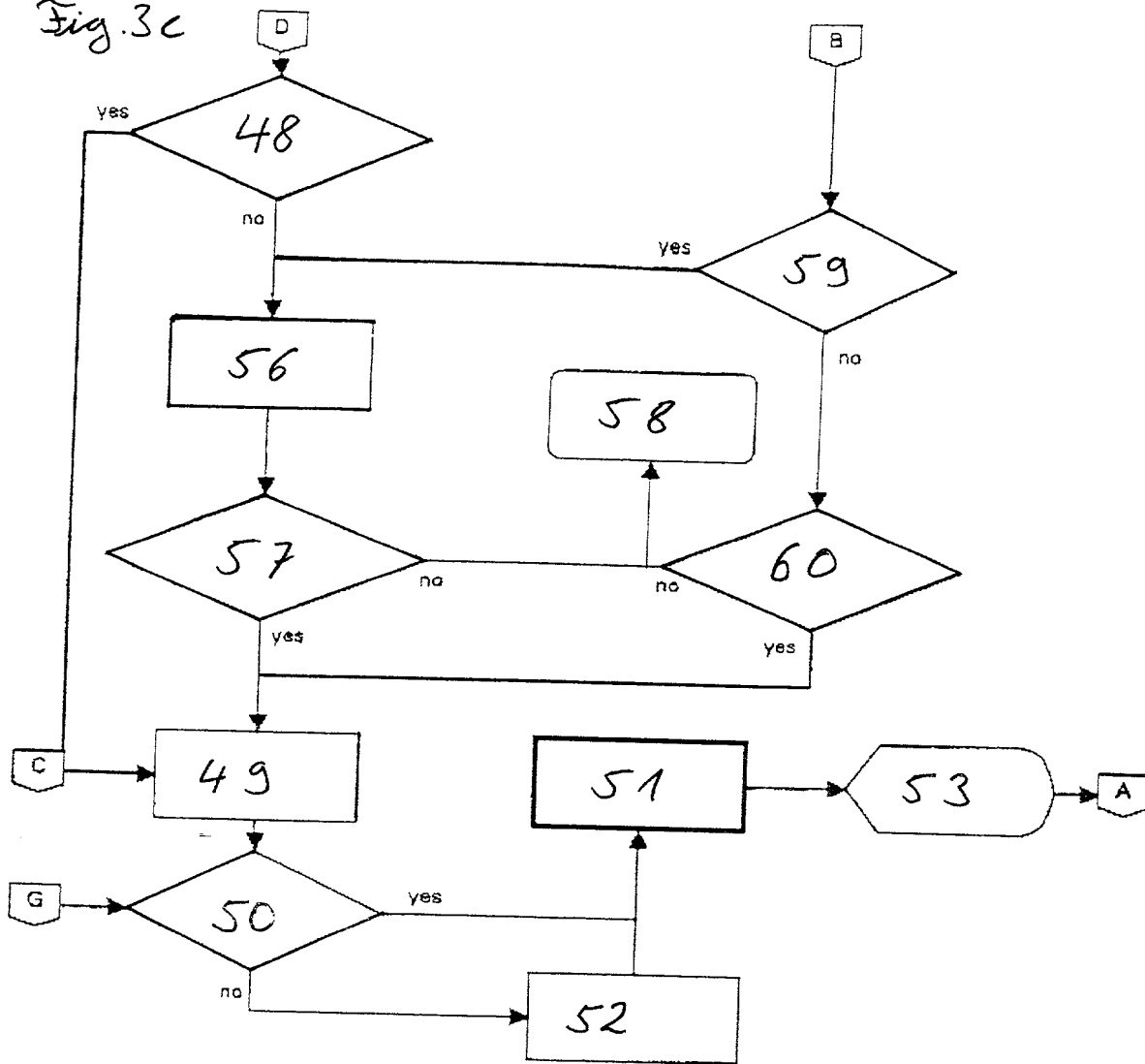
090517 08001

Fig. 3b



09925177-002201

0 **1** **2** **3** **4** **5** **6** **7** **8** **9**



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Fig. 4

Dealer..... 349 Windrush Garage Limited

More: +

Model Group	Restrictions			Acquisitions		
	Stock & Transit	Prod	Max	Stock & Transit	Prod	Prod
Lupo	0	4*	2	3-	0	0
New Polo	0	10*	14	2	11	11
Polo Saloon	0	2*	0	1-	0	0
Polo Estate	0	2*	0	1-	0	0
Golf	0	29*	13	8-	16	16
Golf SA	0	0*	0	0	0	0
Golf Cabriolet	2	5*	1	0	0	0
Golf Estate	0	3*	1	1-	0	0
Beetle	0	3*	2	2-	0	0
Bora	0	7*	6	3-	2	2
Passat Estate	0	6*	5	1	6	6
Passat Saloon	9	23*	18	1-	23	23
Sharan	0	4*	2	0	0	0
Total	11	98	64	17-	58	58

CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, "++" = UNRESTRICTED

Fastpath Data Rtn
 Enter F1=Help F3=Exit F7=Bkwd F12=Cancel F13=Prev month F14=Next month
 F15=Quit F17=Consignments F18=Res parameters F21=Fastpath F22=Acq summary

102280-225660

Fig. 5

Dealer : 349 Windrush Garage Limited

More: +

Model Group	Importer		Trans-In		Trans-Out		Total
	Alloc	De-al	Mand	Neg	Mand	Neg	
_Lupo					2-	1-	3-
_New Polo			2	4	2-	2-	2
_Polo Saloon						1-	1-
_Polo Estate					1-		1-
_Golf	1	1-	3	6	10-	7-	8-
_Golf SA							
_Golf Cabriolet							
_Golf Estate	1		1		1-		1-
_Beetle			1		3-	1-	2-
_Bora			1		4-		3-
_Passat Estate				1			1
_Passat Saloon	1			4	4-	2-	1-
_Sharan							
Total	3	1-	7	15	27-	17-	17-

Fastpath Data Rtn
 F1=Help F3=Exit F7=Bkwd F12=Cancel F15=Quit F17=Non-quota managed supply
 F21=Fastpath F22=Acq summary

102280 2215660

Fig. 6

National

Model Group	Restrictions			Acquisitions		
	Stock & Transit	Prod	Max	Stock & Transit	Prod	Prod
Lupo	26	320	702*	27	192	192
New Polo	33	2533	2007*	23	1238	1238
Polo Saloon	6	60	502*	6	3	3
Polo Estate	6	54	486*	2	7	7
Golf	2	1284	3019*	428	1798	1798
Golf SA	0	8	19*	0	0	0
Golf Cabriolet	32	66	322*	9-	41	41
Golf Estate	28	173	412*	4	120	120
Beetle	70	423	613*	19	291	291
Bora	12	551	708*	21	175	175
Passat Estate	84	380	499*	37	362	362
Passat Saloon	153	1130	996*	39	1047	1047
Sharan	27	176	395*	9-	82	82
Total	479	7158	10680	588	5156	5156

CUT OFF DATE FOR ACQUISITIONS/FACTORY ORDERING 30/04/01, "**" = UNRESTRICTED

Fastpath Data Rtn
 F1=Help F3=Exit F8=Bkwd F12=Cancel F13=Prev month F14=Next month F15=Quit
 F21=Fastpath F22=Acq summary

FO2280 225660

Fig. 7

National

More: +

Model Group	Importer		Trans-In		Trans-Out		Total
	Alloc	De-al	Mand	Neg	Mand	Neg	
_Lupo	41	4-	163	39	173-	39-	27
_New Polo	53	28-	635	447	649-	435-	23
_Polo Saloon	6		21	8	21-	8-	6
_Polo Estate	3	1-	21	5	21-	5-	2
_Golf	517	71-	546	524	576-	512-	428
_Golf SA	2	2-		22		22-	0
_Golf Cabriolet			44	6	53-	6-	9-
_Golf Estate	13	7-	52	23	54-	23-	4
_Beetle	27	8-	105	113	108-	110-	19
_Bora	33	4-	186	30	194-	30-	21
_Passat Estate	45	3-	28	28	33-	28-	37
_Passat Saloon	50	9-	130	130	134-	128-	39
_Sharan	2	2-	31	24	40-	24-	9-
Total	792	139-	1962	1399	2056-	1370-	588

Fastpath Data Rtn
 F1=Help F3=Exit F7=Bkwd F12=Cancel F13=Prev month F14=Next month F15=Quit
 F21=Fastpath F22=Acq summary